



Welcome to our new-look Legal Accounts Quarterly Market Update, covering January to March 2015.

2015 has got off to a very busy start for our Legal Accounts division with demand high across all levels and disciplines in accounting and finance systems teams. Headcount increases at a number of firms have created a lot of movement in the market for permanent hires, whilst year-end resource planning and systems implementation projects have created additional demand for temporary and interim staff.

Quarter Q1 Summary



Areas in highest demand

- Finance Systems Analysts
- Finance Managers
- Revenue Controllers
- Commercial Accountants



Areas in short supply

- Finance Systems Analysts
- eBilling Assistants
- Commercial Accountants
- Temporary Legal Billers

[view our latest jobs here](#)

Year on Year growth in number of vacancy instructions received during Q1 period:



Key Highlights

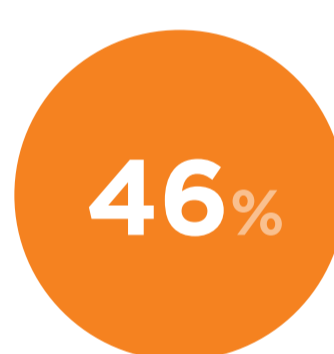


- ↑ Job vacancies index at **five-month high in March**
- ↑ Average starting salaries at **strongest rate** of increase in six months
- ↓ **Sharpest drop** in permanent candidate supply in four months
- ↓ **Sharpest drop** in temporary candidate supply in seven months

(From REC/KPMG Report on Jobs)



of Legal Accounts staff who received a **pay rise in previous 12 months.**



of Legal Accounts staff who received a **financial bonus in the previous 12 months.**

(source – Balance Legal Accounts Salary Survey 2015)

Views from the team



Now is certainly a good time if you're considering a career change. We're seeing a consistent level of demand across the legal sector with many individuals being able to consider a selection of opportunities.

John Carteton

2015 looks set to be a very busy year for our clients. Demand for commercial accountants in particular is outstripping supply. Whilst historically most firms have looked to individuals from management accounting and reporting backgrounds for these roles, we've seen great examples of people transitioning from Revenue Control functions in to this area and would encourage firms to be open minded to considering a broader talent pool to meet this demand.

Daniel Cumberworth

It will come as no surprise that Finance Systems remains a busy area for us. Q1 has seen requirements for individuals from 'Head of/Manager level right through to Assistant level and it seems very likely that this will continue for the foreseeable future. For individuals with strong technical systems capabilities and an interest in this field, now is certainly a good time to consider a career in this direction.

Richard Hooper

Balance News



New website

We are excited to announce the launch of our new website! With improved user accessibility, full mobile optimisation and a clean, modern design, we love it and hope you will too. Why not take a look now and please feel free to share any feedback with us.



Salary Survey

We're in the process of collating responses from our annual Legal Accounts Salary Survey, carried out in association with the Institute of Legal Finance & Management. The full report will be ready for release in May, but please feel free to get in touch anytime if you'd like to discuss salaries in further detail with any of our consultants.

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